営業月報

令和　　　　年度　　　　月　目標・実績

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
|  | 目標 | 実績 | 達成率 | 前月比 | 実績累計 |
| 売　上　高 |  |  |  |  |  |
| 入　　　金 |  |  |  |  |  |
| 原　価　率 |  |  |  |  |  |
| 原　　　価 |  |  |  |  |  |
| 粗　利　益 |  |  |  |  |  |
| 回　収　率 |  |  |  |  |  |
|  | | | | | |
| 今月の目標 | | | | | |
|  | | | | | |
|  | | | | | |
|  | | | | | |
|  | | | | | |
|  | | | | | |
|  | | | | | |
| 活動報告 | | | | | |
|  | | | | | |
|  | | | | | |
|  | | | | | |
|  | | | | | |
|  | | | | | |
|  | | | | | |
| 特記事項 | | | | | |
|  | | | | | |
|  | | | | | |
|  | | | | | |
|  | | | | | |
|  | | | | | |